



PIERRE-ARNAUD MOLINET



French



29 years old



Paris, FRANCE



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Having gained a serious experience in financial and business analysis, I am aiming at pursuing my learnings while developing my skills in data visualisation and coding (SAS/Python/SQL/Tableau). What motivates me the most is working alongside my clients to help them reach their full potential and excellence.



Work Experience

Janv 2021

Aurexia, Paris

Senior Financial Risk Consultant - Data analyst



- Duties for Major international banks and financial institutions: Helping clients on financial risk regulatory topics. Conduct of ad'hoc analyses and implementation of projects in order to comply with all regulatory requirements.

Janv 2020 / Dec 2021

Adamantia, Paris

Senior Financial Risk Consultant



- Duties for Major international banks and financial institutions: Monitored prioritized and tracked demands at ALM IS department. Deep analysis on Information systems. Worked with Agile Kanban and Scrum Methodology. Implementation of a methodology to deliver Support tasks faster in a team of 4 developers. Improved pace of Support delivery. Generation of Statutory Liquidity Ratio reports.

Dec 2016 / Dec 2019

Ernst & Young, Paris

Financial Risk Management - Senior Consultant



- Duties for Major international banks and financial institutions: Banking risk assessment - Compliance, Internal audit and regulatory advisory (aligned with ECB/ACPR new guidance) - Stress testing modeling - Risk appetite formalization - Banking regulation knowledge (Basel II/III/IV, CRD IV, BCBS 239, IFRS9...) - Deep Business and Risk analysis/activity tracking on large perimeters (Gross Expo, PD, LGD, RWA) with report to Top Management - Due Diligence participation - Transformative project at a French major Bank (Reporting automation through SAS) - Data quality analysis and remediation action plan - Participation to reporting activity outsourcing process, conducting training of new resources and drafting operational procedures
- Duties for internal projects: Participation of Machine Learning use cases development applied to Banks and Financial institutions

Aug-Dec 2016

General Electric (Money bank), Paris

Pricing Analyst



- Duties: Analysis of margins and Risks for car dealers credits - Modelling of profitability (ex ROI); Reporting (Weekly Margin, Pricing Waterfall, Revenue Rebuild...) - Analysis of performance (KPIs)

Feb-July 2015

SAP, Barcelona

Sales & Business Manager



- Duties: Drive Volume Business Sales: generate, manage and handover leads and opportunities by developing and driving effective calling and selling strategies - Plan call strategy and action plan in alignment with the Financial executives of companies - Executed effective prospecting efforts to maximize coverage of defined accounts
Significant achievement: Sale of a financial software – 30K€

April-August 2014

IEFT Deloitte Group, Paris

Account Manager Financial Analyst M&A



- Duties: Lead generation (T/O 30M€) - targeting: client appointments - drafted pitch books, teasers, engagement letter and financing memorandum - Managed the CRM and used financial reports: financial analysis of the balance sheet, business and companies valuation - M&A websites used

Sept-Feb 2015

SND / M6 TV Channel, Paris

Acquisition & Production Films Assistant



- Duties: Prepared, followed up international film and TV markets (Toronto, MIPCOM, AFM, Berlin) - Established deal memos and business plans - Interfaced with the producers/rightful-owners - Analysis and Assessment of scripts in order to evaluate the commercial potential - Managed lecturer contracts



Language & Computer Skills

English: Fluent (TOEIC 910/990)

Spanish: Proficient

German: Intermediate

French: Native

Chinese: Notions

IT: SAS (Certification SAS Base 1 & 2), SQL, MS Office tools, VBA, Python, Blockchain, Data Base Management, Alteryx, Celonis, SAP BO, Access, Tableau, PowerBI, Spotfire, Adobe Suite, WordPress, Django, PHP



Education

2012-2016

SKEMA Business School – MSc Corporate Financial Management - Paris Campus GPA: 3.3

(Multiple sites: Lille, Paris, Shanghai, Barcelona)

Key courses: Corporate Finance, Financial market, M&A, Private Equity, Financial Analysis, Accounting, Intercultural Management, International Strategy, Marketing & Innovation

2010-2012

ESDHM (Ecole Supérieure des Hautes Etudes en Management, Lille)

Preparatory school for the competitive entrance to French Business School

2009-2010

French Scientific Baccalaureate (major in Physics), obtained with distinction - Lille, France



Interests & Activities

Leisure: Music: Piano, MIDI & Electronic Music (Ableton - Logic), Saxophone and Opera
Travels: Long stays in Europe, Americas, Asia and Middle East
Sports: Thai boxing (competitive level), Alpine Skiing (competitive level), Football, Judo
Prepared & supervised a 20-person team for the 2013 Shanghai Half-marathon