## PIERRE-ARNAUD MOLINET











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Having gained a serious experience in financial and business analysis, I am aiming at pursuing my learnings while developing my skills in data vizualisation and coding (SAS/Python/SQL/Tableau). What motivates me the most is working alongside my clients to help them reach their full potential and excellence.



## Work Experience

#### Janv 2021 Aurexia, Paris

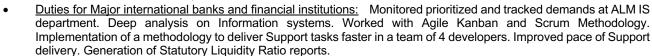
### Senior Financial Risk Consultant - Data analyst

<u>Duties for Major international banks and financial institutions:</u> Helping clients on financial risk regulatory topics. Conduct of ad'hoc analyses and implementation of projects in order to comply with all regulatory requirements.



### Janv 2020 / Dec 2021 Adamantia, Paris

## Senior Financial Risk Consultant





### Dec 2016 / Dec 2019 **Ernst & Young, Paris**

### Financial Risk Management - Senior Consultant



- <u>Duties for Major international banks and financial institutions:</u> Banking risk assessment Compliance, Internal audit and regulatory advisory (aligned with ECB/ACPR new guidance) - Stress testing modeling - Risk appetite formalization - Banking regulation knowledge (Basel II/III/IV, CRD IV, BCBS 239, IFRS9...) - Deep Business and Risk analysis/activity tracking on large perimeters (Gross Expo, PD, LGD, RWA) with report to Top Management - Due Diligence participation - Transformative project at a French major Bank (Reporting automation through SAS) - Data quality analysis and remediation action plan - Participation to reporting activity outsourcing process, conducting training of new resources and drafting operational procedures
- Duties for internal projects: Participation of Machine Learning use cases development applied to Banks and Financial institutions

## Aug-Dec 2016

### General Electric (Money bank), Paris **Pricing Analyst**

Analysis of margins and Risks for car dealers credits - Modelling of profitability (ex ROI); Reporting (Weekly Margin, Pricing Waterfall, Revenue Rebuild...) - Analysis of performance (KPIs)



### Feb-July 2015 SAP, Barcelona

## Sales & Business Manager

Drive Volume Business Sales: generate, manage and handover leads and opportunities by developing and driving effective calling and selling strategies - Plan call strategy and action plan in alignment with the Financial executives of companies - Executed effective prospecting efforts to maximize coverage of defined accounts Significant achievement: Sale of a financial software - 30K€



#### April-August 2014 **IEFT Deloitte Group, Paris** Account Manager Financial Analyst M&A

Duties: Lead generation (T/O 30M€) - targeting: client appointments - drafted pitch books, teasers, engagement letter and financing memorandum - Managed the CRM and used financial reports: financial analysis of the balance



#### SND / M6 TV Channel, Paris **Acquisition & Production Films Assistant** Sept-Feb 2015

Duties: Prepared, followed up international film and TV markets (Toronto, MIPCOM, AFM, Berlin) - Established deal memos and business plans - Interfaced with the producers/rightful-owners - Analysis and Assessment of scripts in order to evaluate the commercial potential - Managed lecturer contracts



# anguage & Computer Skills

English: Fluent (TOEIC 910/990) Spanish: Proficient German: Intermediate

French: Native Chinese: Notions

sheet, business and companies valuation - M&A websites used

SAS (Certification SAS Base 1 & 2), SQL, MS Office tools, VBA, Python, Blockchain, Data Base Management, Alteryx, Celonis, SAP BO, Access, Tableau, PowerBI, Spotfire, Adobe Suite, WordPress, Diango, PHP



## Education

2012-2016 SKEMA Business School - MSc Corporate Financial Management - Paris Campus GPA: 3.3

(Multiple sites: Lille, Paris, Shanghai, Barcelona)

**Key courses:** Corporate Finance, Financial market, M&A, Private Equity, Financial Analysis, Accounting, Intercultural Management, International Strategy, Marketing & Innovation

2010-2012 ESDHEM (Ecole Supérieure des Hautes Etudes en Management, Lille)

Preparatory school for the competitive entrance to French Business School

2009-2010 French Scientific Baccalaureate (major in Physics), obtained with distinction - Lille, France



# **Interests & Activities**

Leisure: Music: Piano, MIDI & Electronic Music (Ableton - Logic), Saxophone and Opera

Travels:

Long stays in Europe, Americas, Asia and Middle East
Thai boxing (competitive level), Alpine Skiing (competitive level), Football, Judo
Prepared & supervised a 20-person team for the 2013 Shanghai Half-marathon Sports: